THE KNOW HQ · BEFORE YOU SIGN

Same job. Different price?

Compare the details before choosing the number.

Project: _____

What does the quote include?	Quote A	Quote B
Contractor / estimate date	_____	_____
Exact work and exclusions	_____	_____
Materials / quantities / finish	_____	_____
Preparation and cleanup	_____	_____
Estimated start / completion	_____	_____
Total price / taxes / fees	_____	_____
Deposit and payment milestones	_____	_____
Extra work: price and approval	_____	_____
Warranty: scope and exclusions	_____	_____
Written source / page reference	_____	_____

Blank means unknown, not included or free. Ask each contractor to clarify missing terms in writing. Price alone does not establish quality or value.

What must be clarified before I choose?

Separate checks

Confirm applicable licensing and insurance; check references. Record who handles required permits. Keep the final quote, agreement and changes together.

Comparison aid, not a contract or legal review. Requirements vary by location and project.
Source: FTC, How To Avoid a Home Improvement Scam
consumer.ftc.gov/articles/how-avoid-home-improvement-scam
The Know HQ · Here’s what they know. Now you know.